



## **MWA Intelligence, Inc. Signs TKB Solutions as Authorized Reseller**

*Expands distribution capabilities through experienced, solutions-based office technology channel*

**SCOTTSDALE, Ariz.** — April 23, 2008 – MWA Intelligence, Inc. (MWAi), a leader in enterprise-class M2M (machine-to-machine) and M2P (machine-to-people) solutions and services, today announced an agreement that would allow TKB Solutions, a firm dedicated to providing in-depth digital automation guidance to office imaging dealers, to operate as an authorized reseller of MWAi products and services. This strategic initiative will broaden the company’s distribution base while simultaneously allowing TKB to leverage its experience with a more well-rounded solutions platform.

“Under the direction of Kim Bollinger, President of TKB Solutions, their data-driven approach to asset and workforce management dovetails seamlessly into MWAi’s overall strategy, in that, we are both focused on offering solutions that are specifically designed to improve the efficiency of organizations that provide office technology products and services,” said, Bud Karakey, Vice President of Alternate Channel Development, MWA Intelligence. “Kim has seen how the proper creation and implementation of a technology system can drive excellence in performance with enhanced profits as the result and will utilize MWAi to drive that type of success into his clients’ businesses.”

TKB Solutions believes that the automation of data collection from networked scanning, copying and printing devices is imperative to the future success of the office imaging dealer. The proper selection of systems that manage and analyze this environment will be on the top of every successful dealer’s objective list for the foreseeable future. And, TKB Solutions and MWA Intelligence will deliver professional services, knowledge, experience and support to achieve this objective.

Together with MWAi, TKB Solutions has the strength to deliver tangible financial results to clients via a range of sophisticated services, including print assessment selling strategy, automated service dispatch and mobile workforce management using MWAi’s Intelligent Service, and automated meter read acquisition and remote service diagnostics using MWAi’s Intelligent Device Management.

“MWAi is clearly the leader in remote asset management and service automation, and this relationship will allow TKB to respond to client demands for the best solutions for ensuring greater profitability, efficiency and customer service,” said Mr. Bollinger. “MWA Intelligence will provide us with the tools that are necessary for dealers to bring to

market competitive solutions in the ever-changing and always-challenging office technology services sector.”

About MWA Intelligence, Inc. — MWA Intelligence, Inc. offers leading-edge technologies, world-class customer service and expertise in the office equipment and utilities vertical markets. We deliver comprehensive solutions to companies in need of remote asset management and improved service standards. MWA Intelligence has developed a platform-independent approach to asset, service and mobile workforce management that is flexible and scalable to accommodate company’s unique requirements and grow as your business model evolves. Our solutions drive greater customer satisfaction and profit to the bottom line. For more information, please visit [www.mwaintelligence.com](http://www.mwaintelligence.com).

About TKB Solutions, LLC — TKB Solutions is a company that was founded by Kim C. Bollinger to leverage over 30 years of dealership experience to provide guidance in the growing need for digital automation in the world of office imaging dealers. TKB Solutions believes that automation of data collection, remote meter collection and service diagnostics, from networked scanning, copying and printing devices is imperative to the future success of the office imaging dealer. The proper selection of systems that manage and analyze this environment will be on the top of every successful dealer’s objective list for the foreseeable future. TKB Solutions will deliver “*The Knowledge Beyond Solutions*” to help dealers to achieve this objective.

**Contact**

Victoria Satran  
VP of Marketing  
MWA Intelligence, Inc.  
[victoria.satran@mwaintel.com](mailto:victoria.satran@mwaintel.com)  
480-538-5929

Kim Bollinger  
President  
TKB Solutions, LLC  
[kimbollinger@tkbsolutions.com](mailto:kimbollinger@tkbsolutions.com)  
214.912.4192